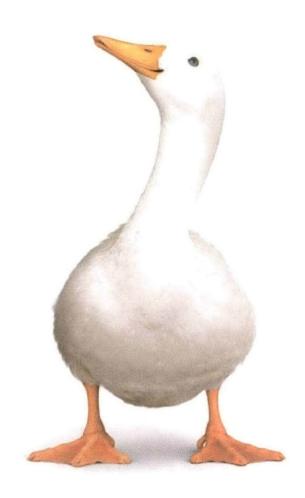
### Welcome to



Health insurance wasn't meant to cover everything. That's why there's Aflac. Aflac's innovative product portfolio is as broad as your needs, with indiviual and group products that help cover the expected — and the unexpected. Let Aflac help you take care of your employees, so you can take care of everything else.

MARK MAZUREK (903) 806-4067 MARK\_MAZUREK@us.aflac.com

PANOLA COUNTY 110 S SYCAMORE ST Industry Code: 9311030







# Why Dental?

It's the 3rd most important benefit after medical and retirement.<sup>1</sup>

- 80% of employees think it's important<sup>2</sup>
- 70% of employers offer some form of dental benefits<sup>2</sup>





<sup>&</sup>lt;sup>1</sup> The Long Group Retail Dental Insurance Consumer Acceptance Survey, June 2009

<sup>&</sup>lt;sup>2</sup> NACE Graduating Student Study, 2008





#### Aflac gives you something to smile about

Dental health is about more than a beautiful smile. Good oral care might actually improve your overall health, while problems with oral care might have a negative effect.

Dental care is important, but it can also be expensive – even cleaning and x-rays can sometimes strain your budget. If a checkup reveals more serious issues, the cost can quickly become overwhelming. Dental coverage from Aflac helps give you the peace of mind that comes from knowing you'll have assistance with both routine and unexpected dental expenses.

#### **Aflac Dental Network**

With Aflac, you have access to more than 270,000 in-network dental providers. Or, you may select an out-of-network dentist. Consider, however, that out-of-network costs (if any) will generally be more than if treatment is performed by an in-network provider.

Find a Provider: Aflac.com/DentalNetwork



## **DENTAL COMPARISON**

	AFLAC	SL - HIGH	SL - LOW	
	Decreasing			
	Yr 1 - \$50			
,	YR 2 - \$25	\$50	\$50	
DEDUCTIBLE	YR 3- None	continuous   continuo		
		Additional \$50		
		for Class IV		
Carryover Benefit - Build up an				
additional \$1,000 towards annual				
maximum benefit	YES	NO	NO	
No waiting periods for major				
services	YES	?	?	
Inplants Covered	YES	?	?	
Out of Network Claims	90% UCC	90% UCC	90% UCC	
CO-INSURANCE				
CLASS I PREVENTIVE SERVICES	100%	100%	80%	
CLASS II BASIC SERVICES	80%	80%	60%	
Bridge and Crown Repair	Class II 80%	Class III	Class III	
CLASS III MAJOR SERVICES	50%	50%	40%	
CLASS IV ORTHODONTIC	NO	50%	NO	
BENEFIT YEAR MAXIMUM	\$1,500	\$1,500	\$1,000	
ORTHO MAXIMUM (LIFETIME)	\$1,500	\$1,000		
	Increased			
Dental Accidental Injury Benefit	to 100%	No No		
Two Additional Yearly Cleanings				
for Medical Reasons	YES	No	No	

Policyholder Name	Policy#	Line Of Business	CoverageType	Existing Deductio n Amount	NEW DENTAL VISION AMOUNT	SAVINGS
BAILEY, TERRY D	PZ817228	DENTAL	IND	\$19.18	\$16.57	\$2.61
ENGLAND, KAREN	P0K1L1S9	DENTAL	IND	\$19.18	\$16.57	\$2.61
JONES, ADAM L	P0T7Y173	DENTAL	IND	\$19.18	\$16.57	\$2.61
SPRADLEY, JOHN T	P0K8G4K7	DENTAL	HSF	\$37.57	\$35.04	\$2.53
WILSON, YOLANDA G	P0R5Z4G1	DENTAL	IND	\$19.18	\$16.57	\$2.61
MANNING, SHAKAMI T	P0K25430	VISION	SPF	\$11.45	\$7.77	\$3.68
WILSON, YOLANDA G	P0R5Z4G5	VISION	IND	\$9.45	\$3.83	\$5.62
	BAILEY, TERRY D ENGLAND, KAREN JONES, ADAM L SPRADLEY, JOHN T WILSON, YOLANDA G MANNING, SHAKAMI T	BAILEY, TERRY D PZ817228 ENGLAND, KAREN P0K1L1S9 JONES, ADAM L P0T7Y173 SPRADLEY, JOHN T P0K8G4K7 WILSON, YOLANDA G P0R5Z4G1 MANNING, SHAKAMI T P0K25430	BAILEY, TERRY D PZ817228 DENTAL ENGLAND, KAREN POK1L1S9 DENTAL JONES, ADAM L SPRADLEY, JOHN T WILSON, YOLANDA G MANNING, SHAKAMI T POK25430 VISION	BAILEY, TERRY D PORTINITION PORTINITION PORTINITION PORTINITION PORTINITION BAILEY, TERRY D PZ817228 DENTAL IND PORTAL IND JONES, ADAM L POTTY173 DENTAL IND SPRADLEY, JOHN T POK8G4K7 DENTAL WILSON, YOLANDA G POR5Z4G1 MANNING, SHAKAMI T POK25430 VISION SPF	Policyholder Name         Policy # Business         CoverageType         Deduction Amount           BAILEY, TERRY D         PZ817228         DENTAL IND         \$19.18           ENGLAND, KAREN         P0K1L1S9         DENTAL IND         \$19.18           JONES, ADAM L         P0T7Y173         DENTAL IND         \$19.18           SPRADLEY, JOHN T         P0K8G4K7         DENTAL HSF         \$37.57           WILSON, YOLANDA G         P0R5Z4G1         DENTAL IND         \$19.18           MANNING, SHAKAMI T         P0K25430         VISION         SPF         \$11.45	Policyholder Name         Policy #         Line of Business         CoverageType         Deduction Amount         VISION AMOUNT           BAILEY, TERRY D         PZ817228         DENTAL IND         \$19.18         \$16.57           ENGLAND, KAREN         P0K1L1S9         DENTAL IND         \$19.18         \$16.57           JONES, ADAM L         P0T7Y173         DENTAL IND         \$19.18         \$16.57           SPRADLEY, JOHN T         P0K8G4K7         DENTAL HSF         \$37.57         \$35.04           WILSON, YOLANDA G         P0R5Z4G1         DENTAL IND         \$19.18         \$16.57           MANNING, SHAKAMI T         P0K25430         VISION         SPF         \$11.45         \$7.77

	Semi-Monthly Rates					
AFLAC		Employee +	Employee +			
	Employee	Spouse	Children	Employee + Family		
DENTAL	\$16.57	\$35.04	\$40.82	\$59.29		
AFLAC w Child Ortho	\$16.57	\$35.04	\$46.24	\$64.71		
SUN LIFE	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Employee +	Employee +			
SUN LIFE	Employee	Spouse	Children	Employee + Family		
HIGH OPTION						
DENTAL	\$29.28	\$56.67	\$56.67	\$84.45		
LOW						
DENTAL	\$18.92	\$38.33	\$38.33	\$56.93		
AFLAC						
VISION	\$3.83	\$7.67	\$7.77	\$11.24		